Consolidated financial statements of

# The Algonquin College of Applied Arts and Technology

March 31, 2016

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### **Independent Auditor's Report**

To the Board of Governors of The Algonquin College of Applied Arts and Technology

We have audited the accompanying consolidated financial statements of The Algonquin College of Applied Arts and Technology (the "College"), which comprise the consolidated statement of financial position as at March 31, 2016, and the consolidated statements of operations, changes in net assets, remeasurement gains and losses and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards for government not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the College as at March 31, 2016 and the results of its operations and its cash flows for the year then ended in accordance with Canadian public sector accounting standards for government not-forprofit organizations.

Chartered Professional Accountants Licensed Public Accountants

June 13, 2016

Deloitle LCP

### The Algonquin College of

Applied Arts and Technology
Consolidated statement of financial position as at March 31, 2016

|  | 2016         | 2015         |
|--|--------------|--------------|
|  | \$           | \$           |
| Assets   |              |              |
| Current assets   |              |              |
| Cash   | 28,367,426   | 31,597,770   |
| Short-term investments (Note 3)                                    | 39,274,361   | 19,775,086   |
| Accounts receivable (Note 4)                                       | 22,982,352   | 18,673,802   |
| Inventory (Note 5)   | 1,751,513    | 1,973,160    |
| Prepaid expenses   | 2,999,672    | 2,903,370    |
|  | 95,375,324   | 74,923,188   |
| Investments (Note 3)   | 35,780,159   | 40,764,808   |
| Investment in Algonquin College - Saudi Arabia (Note 6a)           | 295,013      | 1,952,651    |
| Endowment assets (Note 7a)   | 22,795,749   | 24,707,664   |
| Capital assets (Note 8)  | 256,798,932  | 266,177,867  |
| Total assets   | 411,045,177  | 408,526,178  |
|  | ,,           | ,,           |
| Liabilities  |              |              |
| Current liabilities  |              |              |
| Accounts payable and accrued liabilities                           | 19,562,800   | 17,768,165   |
| Accrued salaries and employee deductions payable                   | 7,968,680    | 6,337,971    |
| Deferred revenue (Note 9)  | 27,734,275   | 25,487,378   |
| Current portion of long-term debt (Note 10a)                       | 2,757,892    | 2,598,799    |
|  | 58,023,647   | 52,192,313   |
| Long-term debt (Note 10a)  | 51,201,795   | 53,959,687   |
| Interest rate swaps (Note 10b)                                     | 10,611,480   | 11,444,225   |
| Vacation, sick leave and post-                                     |              |              |
| employment benefits (Note 11)                                      | 18,740,265   | 18,973,958   |
| Deferred capital contributions (Note 12)                           | 146,123,835  | 155,689,259  |
| Total liabilities  | 284,701,022  | 292,259,442  |
| Commitments, guarantees and contingencies (Note 13)                |              |              |
| Net assets (deficiency)  |              |              |
| Unrestricted   | 1,000,000    | 1,000,000    |
| Investment in capital assets (Note 14)                             | 56,715,410   | 53,930,122   |
| Vacation, sick leave and post-employment benefits (Note 11)        | (18,740,265) | (18,973,958) |
| Internally restricted (Note 15)                                    | 75,743,941   | 67,047,133   |
| Endowment fund (Note 7b)   | 22,795,749   | 24,707,664   |
| ,  | 137,514,835  | 127,710,961  |
| Accumulated remeasurement losses                                   | (11,170,680) | (11,444,225) |
| 7.00d.maratou romouduromont 100000                                 | 126,344,155  | 116,266,736  |
| Total liabilities, net assets and accumulated remeasurement losses | 411,045,177  | 408,526,178  |

Approved by the Board

Chairperson

Chairperson, Audit & Risk Management Committee

See accompanying notes to the consolidated financial statements.

### The Algonquin College of

Applied Arts and Technology Consolidated statement of operations year ended March 31, 2016

|  | 2016        | 2015        |
|--|-------------|-------------|
|  | \$          | \$          |
| Revenue (Schedule A)                             |             |             |
| Grants and reimbursements                        | 110,658,078 | 103,235,612 |
| Student tuition fees                             | 104,741,997 | 102,395,189 |
| Contract educational services                    | 31,981,890  | 31,325,028  |
| Ancillary services (Schedule B)                  | 35,616,376  | 34,542,049  |
| Other  | 15,752,481  | 17,953,890  |
| Amortization of deferred capital                 | -, - , -    | , ,         |
| contributions (Note 12)                          | 7,784,343   | 8,232,932   |
| ,  | 306,535,165 | 297,684,700 |
|  |             |             |
| Expenses   |             |             |
| Salaries and benefits                            | 168,195,042 | 162,565,003 |
| Building maintenance and utilities               | 16,142,473  | 13,791,346  |
| Instructional supplies and equipment             | 6,595,090   | 6,959,390   |
| Bursaries and other student aid                  | 7,596,667   | 7,442,750   |
| Interest   | 885,745     | 924,956     |
| Amortization and write off of capital            |             |             |
| assets (Note 14)                                 | 14,600,131  | 15,062,775  |
| Ancillary services (Schedule B)                  | 28,765,559  | 27,992,324  |
| Other  | 52,272,362  | 50,643,719  |
|  | 295,053,069 | 285,382,263 |
| Change in vacation, sick leave and post-         |             |             |
| employment benefits liabilities (Note 11)        | (233,693)   | 76,965      |
| · •  | 294,819,376 | 285,459,228 |
| Excess of revenue over expenses from operations  |             |             |
| before the understated item                      | 11,715,789  | 12,225,472  |
| Gain on sale of former Pembroke campus (Note 18) | _           | 915,872     |
| Excess of revenue over expenses                  | 11,715,789  | 13,141,344  |

### The Algonquin College of Applied Arts and Technology Consolidated statement of changes in net assets

year ended March 31, 2016

|   |              |                | Vacation, sick  |            |             |             |             |
|---|--------------|----------------|-----------------|------------|-------------|-------------|-------------|
|   |              |                | leave and post- |            |             |             |             |
|   |              | Investment in  | employment      | Internally | Endowment   |             |             |
|   | Unrestricted | capital assets | benefits        | restricted | fund        | 2016        | 2015        |
|   |              | (Note 14)      | (Note 11)       | (Note 15)  | (Note 7)    |             |             |
|   | \$           | \$             | \$              | \$         | \$          | \$          | \$          |
| Net assets (deficiency),                                    |              |                |                 |            |             |             |             |
| beginning of year   | 1,000,000    | 53,930,122     | (18,973,958)    | 67,047,133 | 24,707,664  | 127,710,961 | 110,672,053 |
| Excess of revenue   |              |                |                 |            |             |             |             |
| over expenses   | 11,715,789   | -              | -               | -          | -           | 11,715,789  | 13,141,344  |
| Change in vacation, sick leave and post-employment benefits |              |                |                 |            |             |             |             |
| liabilities (Note 11)                                       | (233,693)    | -              | 233,693         | -          | -           | -           | -           |
| Internally imposed restrictions                             | (8,696,808)  | -              | -               | 8,696,808  | -           | -           | -           |
| Net change in investment in                                 |              |                |                 |            |             |             |             |
| capital assets (Note 14)                                    | (2,785,288)  | 2,785,288      | -               | -          | -           | -           | -           |
| Endowment contributions and                                 |              |                |                 |            |             |             |             |
| investment income (Note 7)                                  | -            | -              | -               | -          | (1,911,915) | (1,911,915) | 3,897,564   |
| Net assets (deficiency),                                    |              |                |                 |            |             |             |             |
| end of year   | 1,000,000    | 56,715,410     | (18,740,265)    | 75,743,941 | 22,795,749  | 137,514,835 | 127,710,961 |

Consolidated statement of remeasurement gains and losses year ended March 31, 2016

|   | 2016         | 2015         |
|---|--------------|--------------|
|   | \$           | \$           |
| Accumulated remeasurement losses,                                 |              |              |
| beginning of year   | (11,444,225) | (9,930,830)  |
| Unrealized loss attributable to fair value decline in investments | (559,200)    | -            |
| Unrealized gain (loss) attributable to interest rate swaps        | 832,745      | (1,513,395)  |
|   | 273,545      | (1,513,395)  |
| Accumulated remeasurement losses,                                 |              |              |
| end of year   | (11,170,680) | (11,444,225) |
| Unrealized accumulated loss attributable to interest rate swaps   | (10,611,480) | (11,444,225) |
| Unrealized loss attributable to fair value decline in investments | (559,200)    | -            |
|   | (11,170,680) | (11,444,225) |

Consolidated statement of cash flow year ended March 31, 2016

(in thousands of dollars)

|  | 2016                                    | 2015         |
|--|---|--------------|
|  | \$                                      | \$           |
| Operating activities   |   |              |
| Excess of revenue over expenses                              | 11,715,789                              | 13,141,344   |
| Items not affecting cash                                     | , ,                                     | , ,          |
| Amortization of capital assets                               | 14,564,685                              | 15,048,101   |
| Write off of capital assets                                  | 35,446                                  | 14,674       |
| Gain on sale of Pembroke campus                              | ,<br>-                                  | (915,872)    |
| Amortization and write off of deferred capital contributions | (7,784,343)                             | (8,232,932)  |
| Investment loss (gain) Algonquin College Saudi Arabia        | 1,371,528                               | (767,147)    |
| Foreign currency translation adjustment - Saudi Arabia       | 66,104                                  | 127,437      |
| Change in vacation, sick leave and post-employment           | ,                                       | ,            |
| benefits liabilities (Note 11)                               | (233,693)                               | 76,965       |
| zeneme mazimise (victo v.)                                   | 19,735,516                              | 18,492,570   |
| Changes in non-cash operating                                |   |              |
| working capital items (Note 17)                              | 1,489,036                               | 115,488      |
|  | 21,224,552                              | 18,608,058   |
|  | , | -,,-         |
| Financing activities   |   |              |
| Principal repayments of long-term debt                       | (2,598,799)                             | (2,449,163)  |
| Disposal of investments                                      | 20,454,299                              | 40,137,395   |
| Purchases of investments                                     | (35,528,125)                            | (50,104,241) |
| Net contributions to Endowment fund                          | 529,008                                 | 1,027,947    |
|  | (17,143,617)                            | (11,388,062) |
|  | ,                                       | ,            |
| Capital activities   |   |              |
| Capital asset additions (Note 14)                            | (4,840,698)                             | (10,659,243) |
| Decrease in deferred capital contributions (Note 12)         | (3,412,077)                             | -            |
| Capital contributions received (Note 12)                     | 1,250,498                               | 2,630,382    |
|  | (7,002,277)                             | (8,028,861)  |
| Investing activities   |   |              |
| Net proceeds on sale of Pembroke campus                      | _                                       | 1,437,954    |
| Investment in Algonquin College - Saudi Arabia               | 220,006                                 | 685,157      |
| Disposal of endowed assets                                   | 12,954,838                              | 5,830,556    |
| Purchases of endowed assets                                  | (13,483,846)                            | (6,858,503)  |
| 1 dichases of endowed assets                                 | (309,002)                               | 1,095,164    |
|  | (000,002)                               | 1,000,104    |
| Increase (decrease) in cash and cash equivalents             | (3,230,344)                             | 286,299      |
| Cash and cash equivalents, beginning of year                 | 31,597,770                              | 31,311,471   |
| Cash and cash equivalents, end of year                       | 28,367,426                              | 31,597,770   |
| Interest paid in the year                                    | 3,333,996                               | 3,495,858    |
| •  | • •                                     |              |

Notes to the consolidated financial statements March 31, 2016

### 1. Description of the College

The Algonquin College of Applied Arts and Technology (the "College") was incorporated as a College in 1966 under the laws of the Province of Ontario. The College is dedicated to providing post-secondary education.

The College is a registered charity and therefore is exempt, under Section 149 of the Income Tax Act, from payment of income taxes.

### 2. Significant accounting policies

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards for government not-for-profit organizations ("PSAS") and include the following significant accounting policies:

### a) Basis of presentation

These consolidated financial statements include the accounts of the College and its controlled for-profit entities:

- 2364193 Ontario Inc., which is fully consolidated in these consolidated financial statements, and
- Algonquin College Saudi Arabia, which is accounted for on a modified equity basis.
   Information concerning this entity is presented in the notes to these financial statements.

The College does not consolidate in its financial statements the results and financial position of its controlled not-for-profit organization, Algonquin College Foundation. Information concerning this entity is presented in the notes to these financial statements.

These consolidated financial statements do not reflect the assets, liabilities and results of operations of the various student organizations at the College, as these Organizations are not controlled by the College.

### b) Revenue

The College uses the deferral method of accounting for contributions for government not-for-profit organizations.

- Unrestricted contributions are recognized as revenue when received or receivable.
  Contributions externally restricted for purposes other than endowment are deferred and
  recognized as revenue in the period in which the related expenses are recognized.
  Contributions to endowment funds are recognized as direct increases in net assets in the period
  received.
  - Operating grants are recorded as revenue in the period to which they relate. Grant amounts relating to future periods are deferred and recognized in the subsequent period when the related activity occurs. Grants approved but not received are accrued or deferred.
- ii. Contributions received for capital assets are deferred and amortized into revenue over the same term and on the same basis as the related capital asset. Contributions of land are recognized as direct increases in investment in capital assets in the period received.
- iii. Student tuition fees are recorded in the accounts based on the academic period of the specific courses. Tuition fees are deferred to the extent that the courses extend beyond the fiscal year of the College.
- iv. Contract educational services are recorded in the accounts based on the services provided in the College's fiscal year on a percentage-of-completion basis.

Notes to the consolidated financial statements March 31, 2016

### 2. Significant accounting policies (continued)

### b) Revenue (continued)

v. Unrestricted investment income is recognized as revenue on an accrual basis. All unrealized gains or losses in the fair value of unrestricted investments are recognized in the statement of remeasurement gains and losses; once realized, these gains and losses are recognized in the statement of operations.

### c) Employee benefit plans

The College accrues its obligations for employee benefit plans. The cost of non-pension post-retirement and post-employment benefits earned by employees is actuarially determined using the projected benefit method pro-rated on services and management's best estimate of retirement ages of employees and expected health care costs.

The College is an employer member of the Colleges of Applied Arts and Technology Pension Plan, which is a multi-employer, defined benefit pension plan. The College has adopted defined contribution plan accounting principles for this plan because insufficient information is available to apply defined benefit plan accounting principles.

### d) Financial instruments

All financial instruments reported on the statement of financial position of the College are classified as follows:

Cash Fair value Short-term investments Fair value Amortized cost Accounts receivable Investments Fair value **Endowment assets** Fair value Accounts payable and accrued liabilities Amortized cost Accrued salaries and employee deductions payable Amortized cost Long-term debt Amortized cost Interest rate swaps Fair value

Fair value for investments is determined at quoted market prices.

### i. Cash

Cash is comprised of the net amount of: cash on hand and short-term investments, if any, which are highly liquid, subject to insignificant risk of changes in value and have a short maturity term of less than 90 days from the date of acquisition.

### ii. Investments

Purchases of investments are recorded on the settlement date. Transaction costs related to the acquisition of investments are expensed. Short-term investments are fixed-term investments maturing within the next fiscal year.

Unrealized gains or losses on investments denominated in foreign currencies are recorded in the statement of remeasurement gains and losses; once realized, they are derecognized from the statement of remeasurement gains and losses and recognized in the statement of operations.

### iii. Endowed investments

Realized investment income and unrealized gains or losses from the change in fair value are recorded in the statement of changes in net assets. Sales and purchases of endowed investments are recorded on the settlement date. Transaction costs related to the acquisition of endowed investments are recorded against the realized investment income of the Endowment Fund.

Notes to the consolidated financial statements March 31, 2016

### 2. Significant accounting policies (continued)

### d) Financial instruments (continued)

### iv. Foreign currency

Investments denominated in foreign currencies are translated using rates of exchange in effect at the consolidated statement of financial position date.

### v. Interest rate swaps

The College is party to interest rate swap agreements used to manage the exposure to market risks from changing interest rates. The College's policy is not to utilize derivative financial instruments for trading or speculative purposes. The fair value of the swap is determined by discounting future cash flows, which are based on the difference between the market interest rate and the fixed interest rate the College pays.

Unrealized gains or losses on interest rate swaps are recorded in the consolidated statement of remeasurement gains and losses; once realized, they are derecognized from the consolidated statement of remeasurement gains and losses and recognized in the consolidated statement of operations.

### e) Other financial instruments

The College records accounts receivable, accounts payable and accrued liabilities, accrued salaries and employee deductions payable and long-term debt at amortized cost using the effective interest method.

### f) Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined on a first in, first out basis.

### g) Capital assets

Purchased capital assets are recorded at cost less accumulated amortization. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments that extend the estimated life of an asset are capitalized. Capital assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When a capital asset no longer contributes to the College's ability to provide services, or the value of the future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset's value.

- i. Furniture and library holdings are charged to expenses in the year of acquisition.
- Land originally acquired at the Woodroffe campus is recorded at a nominal value of \$1 with subsequent additions recorded at cost. Land is not amortized due to its infinite life.
- iii. Donated capital assets are recorded at the value of the receipt issued to the donor, which reflects estimated fair value of the capital asset at the time of the donation.
- iv. Construction in progress is not amortized until the project is complete and the facilities are available for use.
- v. Assets under development are not amortized until the asset is complete and ready for use.

Capital assets are capitalized on acquisition and amortized on a straight-line basis over their useful lives, which has been estimated to be as follows:

Buildings
Site improvements
Equipment, computers, and software

40 years

5 years

10-20 years

Notes to the consolidated financial statements March 31, 2016

### 2. Significant accounting policies (continued)

### h) Expenses

In the statement of operations, the College presents its expenses by object, except for Ancillary services which are presented by function.

Expenses are recognized in the year incurred and are recorded in the applicable function to which they are directly related. The College does not allocate expenses among functions after initial recognition.

### i) Contributed services

Volunteers contribute an indeterminable number of hours per year to assist the College in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in these consolidated financial statements.

### i) Taxes

The College uses the taxes payable method to account for all income taxes related to its controlled for-profit entities.

### k) Use of estimates

The preparation of these consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, as well as the reported amounts of revenues and expenses during the period. Actual results could differ from these estimates. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the periods in which they become known. The most significant estimates used in preparing these consolidated financial statements include assumptions used in determining the fair value of investments, endowment assets and interest rate swaps, the allowance for doubtful accounts, the amount of certain accrued liabilities, the estimated useful lives of tangible capital assets and the assumptions underlying the post-employment benefit liabilities calculations.

### 3. Investments

Short-term investments of \$39,274,361 (2015 - \$19,775,086) consist entirely of fixed income securities that will be maturing within a year. Long-term investments consist of the following:

|                         | 2016       | 2015       |
|-------------------------|------------|------------|
|                         | \$         | \$         |
| Fixed income securities | 34,495,805 | 38,859,473 |
| Bond funds              | -          | 1,352,788  |
| Equity                  | 1,284,354  | 552,547    |
|                         | 35,780,159 | 40,764,808 |

The College's fixed income securities have effective interest rates ranging from 1.75% to 4.00% and maturity dates ranging from June 2016 to April 2018 (March 31, 2015 - 1.75% to 4.03% and maturity dates ranging from May 2015 to April 2018).

Notes to the consolidated financial statements March 31, 2016

|   | _    | 4      |        |      |
|---|------|--------|--------|------|
| 4 | Acco | inte r | DCDIV2 | nhla |
|   |      |        |        |      |

|                                 | 2016        | 2015        |
|---------------------------------|-------------|-------------|
|                                 | \$          | \$          |
| Government of Ontario           | 3,299,227   | 2,129,477   |
| Harmonized Sales Tax receivable | 1,313,418   | 1,895,819   |
| Trade                           | 5,711,857   | 5,017,137   |
| Students                        | 6,648,464   | 4,912,064   |
| Other                           | 7,950,790   | 6,078,616   |
| Allowance for doubtful accounts | (1,941,404) | (1,359,311) |
|                                 | 22,982,352  | 18,673,802  |

Details on due dates for receivables are as follows:

|                                  |            |            |            |              | 2016        |
|----------------------------------|------------|------------|------------|--------------|-------------|
|                                  | 0-30 days  | 31-60 days | 61-90 days | Over 90 days | Total       |
|                                  | \$         | \$         | \$         | \$           | \$          |
| Government of Ontario            | 3,299,227  | _          | _          | _            | 3,299,227   |
| Harmonized Sales Tax receivable  | 1,313,418  | -          | -          | -            | 1,313,418   |
| Trade                            | 3,894,409  | 259,036    | 139,703    | 1,418,709    | 5,711,857   |
| Students                         | 466,671    | 3,574,244  | -          | 2,607,549    | 6,648,464   |
| Other                            | 7,776,673  | 1,416      | 2,964      | 169,737      | 7,950,790   |
| Allow ance for doubtful accounts | (79,334)   | (607,622)  | -          | (1,254,448)  | (1,941,404) |
|                                  | 16,671,064 | 3,227,074  | 142,667    | 2,941,547    | 22,982,352  |

|                                 |            |            |            |              | 2015        |
|---------------------------------|------------|------------|------------|--------------|-------------|
|                                 | 0-30 days  | 31-60 days | 61-90 days | Over 90 days | Total       |
|                                 | \$         | \$         | \$         | \$           | \$          |
| Government of Ontario           | 1,964,315  | 165,162    | -          | -            | 2,129,477   |
| Harmonized Sales Tax receivable | 1,895,819  | -          | -          | -            | 1,895,819   |
| Trade                           | 3,765,205  | 563,646    | 189,420    | 498,866      | 5,017,137   |
| Students                        | 234,835    | 3,050,112  | -          | 1,627,117    | 4,912,064   |
| Other                           | 5,942,296  | 14,381     | 23,393     | 98,546       | 6,078,616   |
| Allowance for doubtful accounts | -          | (337,232)  | -          | (1,022,079)  | (1,359,311) |
|                                 | 13,802,470 | 3,456,069  | 212,813    | 1,202,450    | 18,673,802  |

### 5. Inventory

|                         | 2016      | 2015      |
|-------------------------|-----------|-----------|
|                         | \$        | \$        |
| Bookstore               | 1,435,750 | 1,670,601 |
| Food services           | 272,520   | 254,946   |
| Publishing centre       | 19,918    | 20,631    |
| Stationery and supplies | 2,046     | 9,547     |
| Hospitality             | 21,279    | 17,435    |
|                         | 1,751,513 | 1,973,160 |

The amount of inventory expensed during the year is \$14,815,592 (2015 - \$14,791,431).

Notes to the consolidated financial statements March 31, 2016

### 6. Controlled entities

### (a) Investment in Algonquin College - Saudi Arabia

Algonquin College - Saudi Arabia is a limited liability company, incorporated on June 26, 2013 under the laws of the Kingdom of Saudi Arabia, as a for-profit entity with an August 31 year-end. It is a subsidiary of Algonquin College of Applied Arts and Technology. The due from Algonquin College - Saudi Arabia is without defined terms of repayment and is non-interest bearing.

|  | 2016                                    | 2015                                    |
|--|---|---|
|  | \$                                      | \$                                      |
| Investment, beginning of year  | 51,591                                  | (588,119)                               |
| Net (loss) gain for the year   | (1,371,528)                             | 767,147                                 |
| Contribution of capital  | 1,600,000                               | -                                       |
| Foreign currency translation adjustment  | (66,104)                                | (127,437)                               |
| Investment before the undernoted   | 213,959                                 | 51,591                                  |
| Due from Alexandria Callege Coudi Archie ee at March 24  | 04.054                                  | 4 004 000                               |
| Due from Algonquin College - Saudi Arabia as at March 31                                       | 81,054                                  | 1,901,060                               |
| Net investment, end of year  The financial position of Algonquin College - Saudi Arabia and tr | 295,013                                 | 1,952,651                               |
| cash flows as at and for the year ended March 31, 2016 is as fol                               | 2016<br>\$                              | 2015<br>\$                              |
| Financial position Assets  | 8,789,020                               | 10,246,467                              |
| Liabilities  | 8,575,061                               | 10,194,876                              |
| Deficit  | .,,                                     | -, - ,                                  |
| Foreign currency translation adjustment  | (193,541)                               | (127,437)                               |
| Shareholders' equity   | 407,500                                 | 179,028                                 |
|  | 213,959                                 | 51,591                                  |
|  | 8,789,020                               | 10,246,467                              |
| Results of operations  |   |   |
| Revenue  | 10,496,370                              | 10,173,860                              |
| Expenses   | 11,867,898                              | 9,406,713                               |
| Net gain (loss)  | (1,371,528)                             | 767,147                                 |
|  |   |   |
| Cash flows   |   |   |
| Cash flows Operating activities  | (2.682.959)                             | (1.915.435)                             |
| Operating activities   | (2,682,959)<br>(1,201,821)              | (1,915,435)<br>(3,725,941)              |
|  | (2,682,959)<br>(1,201,821)<br>1,600,000 | (1,915,435)<br>(3,725,941)<br>7,215,157 |

Notes to the consolidated financial statements March 31, 2016

### 6. Controlled entities (continued)

### (b) Algonquin College Foundation

The College controls the Algonquin College Foundation by virtue of a Memorandum of Agreement between the two parties. The objectives of the Foundation are to solicit, receive, manage and distribute money and other property to support education at the College. The Foundation was incorporated without share capital on December 4, 1995 under the Ontario Corporations Act and is exempt from income taxes.

The College provides administrative services to the Foundation which includes: financial accounting, human resources, and information systems services. In addition, the College funds the direct operating costs of the Foundation. There is no cost recovery by the College to the Foundation for these services. The total value of these expenses is \$788,213 (2015 - \$724,512), which includes salaries and benefits of \$640,773 (2015 - \$587,811) and operating costs of \$147,440 (2015 - \$136,701). These expenses are recorded in the College's financial statements, and are not recorded as expenses in the Foundation's financial statements.

During the year, the College received \$2,641,189 (2015 - \$2,912,019) from the Foundation consisting of:

|                                | 2016      | 2015      |
|--------------------------------|-----------|-----------|
|                                | \$        | \$        |
| Endowed contributions          | 267,156   | 500,939   |
| Deferred capital contributions | 651,148   | 935,239   |
| Other restricted contributions | 1,722,885 | 1,475,841 |
|                                | 2,641,189 | 2,912,019 |

The summarized assets, liabilities and results of operations for the Foundation for the year ended March 31, 2016 is as follows:

|                                     | 2016      | 2015      |
|-------------------------------------|-----------|-----------|
|                                     | \$        | \$        |
| Financial position                  |           |           |
| Total assets                        | 323,035   | 278,970   |
|                                     |           |           |
| Liabilities and fund balances       |           |           |
| Accrued liabilities                 | 919       | -         |
| Deferred revenue                    | 18,100    | 25,400    |
| Fund balances                       | 304,016   | 253,570   |
| Total liabilities and fund balances | 323,035   | 278,970   |
| Results of operations               |           |           |
| Revenue                             | 2,781,752 | 3,045,431 |
| Expenses                            | 2,731,306 | 3,039,741 |
| Excess of revenue over expenses     | 50,446    | 5,690     |
| Cash flows                          |           |           |
| Operating activities                | 44,316    | 20,890    |
| Net cash inflow                     | 44,316    | 20,890    |
|                                     |           |           |

Notes to the consolidated financial statements March 31, 2016

### 7. Endowment assets

 Endowment assets represent funds held or receivable by the College which have been permanently endowed. The carrying value of endowed investments is recorded at fair value.

The endowment assets consist of the following:

Fair value

|                     | 2016       | 2015       |
|---------------------|------------|------------|
|                     | \$         | \$         |
| Endowed investments |            |            |
| Cash equivalents    | 1,461,154  | 902,780    |
| Bonds               | 8,747,242  | 9,129,860  |
| Equities            | 12,587,353 | 14,675,024 |
|                     | 22,795,749 | 24,707,664 |
| Cost                |            |            |
|                     | 2016       | 2015       |
|                     | \$         | \$         |
| Endowed investments |            |            |
| Cash equivalents    | 1,461,012  | 902,780    |
| Bonds               | 8,520,434  | 8,648,754  |
| Equities            | 10,727,495 | 10,628,399 |
|                     | 20,708,941 | 20,179,933 |

Endowed investments are managed by investment managers under an investment policy approved by the Board of Governors. The investment policy limits investments to Canadian and foreign equities traded on a public market, Canadian and the United States government, corporate bonds with a minimum rating of A-, and cash equivalents.

The bonds have effective interest rates of 2.05% to 7.77% and maturity dates ranging from April 2016 to December 2048 (March 31, 2015 - 2.05% to 7.77% and maturity dates ranging from June 2015 to December 2045).

The College regularly reviews endowed investments to determine whether unrealized losses represent temporary changes in fair value or are a result of other than temporary impairments. The consideration of whether an investment is other than temporarily impaired is based on a number of factors which include, but are not limited to, the financial condition of the issuer and the length and magnitude of the unrealized loss and specific credit events.

The College also considers its intent and ability to hold an investment for a sufficient period of time for the value of the unrealized loss to recover.

Notes to the consolidated financial statements March 31, 2016

### 7. Endowment assets (continued)

b) Endowed funds consist of external contributions that either the donor or the College has designated as a permanent endowment. The endowed funds cannot be expended by the College. The annual income earned on the endowed funds may be expended only for the externally restricted purpose specified by the donor or the College. The changes during the year in the Endowment Fund / Assets are as follows:

|   | 2016        | 2015       |
|---|-------------|------------|
|   | \$          | \$         |
| Opening balance   | 24,707,664  | 20,810,100 |
| Contributions   | 326,591     | 598,136    |
| Realized investment income  | 1,084,810   | 1,282,667  |
| Distributions   | (882,393)   | (852,856)  |
| Net contribution to Endowment Fund Change in unrealized gains (losses) due to | 529,008     | 1,027,947  |
| changes in fair value of endowment assets                                     | (2,440,923) | 2,869,617  |
| Net change in Endowment Fund  | (1,911,915) | 3,897,564  |
| Ending balance  | 22,795,749  | 24,707,664 |

The College's endowment policy is to annually distribute investment income equal to 4% of the Endowment Fund's book value at the end of the preceding fiscal year. The purpose of this policy is to allow the College to distribute a consistent amount of income from the endowed funds on an annual basis regardless of the investment income actually earned in the fiscal year.

In June 2014, the College's Board of Governors approved the Foundation's five-year fundraising plan and fundraising model which included a 1% administrative fee to cover a portion of the cost of fundraising expenses incurred by the College on behalf of the Foundation. This fee is calculated as 1% of the Endowment Fund book value (based on the original donation value) at the end of the previous year. In 2016, the fee was \$176,459 (2015 - \$170,847). Also from the approved five-year fundraising plan, in 2016, a 5% administrative fee on new major gifts was implemented which totalled \$23,608 (2015 - \$Nil).

As at March 31, 2016, the Endowment Fund / Assets included a balance of \$2,699,434 (2015 - \$2,497,016) which represents the cumulative realized investment income in excess of amounts distributed. The changes during the year are as follows:

|   | 2016      | 2015      |
|---|-----------|-----------|
|   | \$        | \$        |
| Amount available for future distribution, beginning of year | 2,497,016 | 2,067,205 |
| Realized investment income                                  | 1,084,811 | 1,282,667 |
| Amount distributed  | (882,393) | (852,856) |
| Amount available for future distribution, end of year       | 2,699,434 | 2,497,016 |

Notes to the consolidated financial statements March 31, 2016

### 8. Capital assets

|                          |             |              | 2016        |
|--------------------------|-------------|--------------|-------------|
|                          |             | Accumulated  | Net book    |
|                          | Cost        | amortization | value       |
|                          | \$          | \$           | \$          |
| Land                     | 6,895,284   | -            | 6,895,284   |
| Buildings                | 317,571,736 | 92,246,917   | 225,324,819 |
| Assets under development | 1,936,786   | -            | 1,936,786   |
| Site improvements        | 36,703,705  | 23,087,369   | 13,616,336  |
| Parking lots             | 4,291,520   | 3,853,395    | 438,125     |
| Computers and equipment  | 59,972,818  | 51,437,476   | 8,535,342   |
| Automotive equipment     | 254,176     | 201,936      | 52,240      |
|                          | 427,626,025 | 170,827,093  | 256,798,932 |
|                          |             |              |             |
|                          |             |              | 2015        |
|                          |             | Accumulated  | Net book    |
|                          | Cost        | amortization | value       |
|                          | \$          | \$           | \$          |
| Land                     | 6,895,284   | -            | 6,895,284   |
| Buildings                | 317,571,737 | 84,845,487   | 232,726,250 |
| Assets under development | -           | -            | -           |
| Site improvements        | 36,254,899  | 20,287,622   | 15,967,277  |
| Parking lots             | 4,291,520   | 3,760,774    | 530,746     |
| Computers and equipment  | 63,017,303  | 53,034,064   | 9,983,239   |
| Automotive equipment     | 254,176     | 179,105      | 75,071      |
|                          | 428,284,919 | 162,107,052  | 266,177,867 |

Assets under development are comprised of construction in progress and software under development.

### 9. Deferred revenue

Details of the year-end balance are as follows:

|                             | 2016       | 2015       |
|-----------------------------|------------|------------|
|                             | \$         | \$         |
| Student tuition fees        | 20,369,707 | 17,506,610 |
| Grant and reimbursements    | 471,857    | 128,698    |
| Contract education services | 1,349,479  | 2,390,690  |
| Student aid                 | 873,887    | 833,090    |
| Miscellaneous projects      | 4,669,345  | 4,628,290  |
|                             | 27,734,275 | 25,487,378 |

Student tuition fees are for academic courses which extend beyond the fiscal year of the College.

Grants and reimbursements are unexpended externally restricted grants to be spent on future specific projects, including improvements and investments in the College's campus facilities, information systems, and equipment and programs.

Notes to the consolidated financial statements March 31, 2016

### 9. Deferred revenue (continued)

Contract education services represent prepayments for courses to be held in future years.

Student aid represents the unexpended donations and interest to be spent on student scholarships and bursaries in future years.

Miscellaneous projects include contributions, deposits and prepayments related to small, miscellaneous activities of the College.

### 10. Long-term debt and interest rate swaps

### a) Long-term debt

The College has entered into the following long-term debt agreements to finance the construction of student residences, the Police and Public Safety Institute, and the Student Commons:

|  | 2016        | 2015        |
|--|-------------|-------------|
|  | \$          | \$          |
| Residence I building loan, bearing interest at prime plus 1.00%    |             |             |
| maturing in 2025, with average monthly payments of \$96,635        | 7,692,399   | 8,233,815   |
| Residence II building loan, bearing interest at prime plus 0.25%   |             |             |
| maturing in 2027, with average monthly payments of \$122,832       | 11,266,802  | 11,942,158  |
| Residence III building loan, bearing interest at prime plus        |             |             |
| 0.25% maturing in 2029, with monthly payment of \$126,755          | 12,420,256  | 13,046,077  |
| Police and Public Safety Institute loan, bearing interest at prime |             |             |
| plus 1.00%, maturing in 2025, with monthly payments of \$67,833    | 2,870,224   | 3,076,394   |
| Student Commons loan, bearing interest at 4.008%, maturing in      |             |             |
| 2037, with semi-annual payments of \$678,301                       | 19,710,006  | 20,260,042  |
|  | 53,959,687  | 56,558,486  |
| Less: current portion  | (2,757,892) | (2,598,799) |
|  | 51,201,795  | 53,959,687  |

Interest is payable on a monthly basis. The principal of the loans is payable as follows:

|            | \$         |
|------------|------------|
| 2017       | 2,757,892  |
| 2018       | 2,927,055  |
| 2019       | 3,106,940  |
| 2020       | 3,298,244  |
| 2021       | 3,501,708  |
| Thereafter | 38,367,848 |
|            | 53,959,687 |

Notes to the consolidated financial statements March 31, 2016

### 10. Long-term debt and interest rate swaps (continued)

### b) Interest rate swaps

The College has interest rate swap agreements to manage the volatility of interest rates related to a net notional \$59.0 million of floating rate long-term debt on the three phases of the Residence and the Police and Public Safety Institute. The fixed rates set under the interest rate swaps range from 5.97% to 6.95%. The maturity dates of the interest rate swaps are the same as the maturity dates of the associated long-term debt, ranging from 2025 to 2029. The fair value of the interest rate swaps is \$10,611,480 (2015 - \$11,444,225).

### 11. Employee benefits plans

### a) Pension plan

Substantially all of the employees of the College are members of the Colleges of Applied Arts and Technology ("CAAT") Pension Plan (the "Plan"), which is a multi-employer defined benefit pension plan available to all eligible employees of the participating members of the CAAT. Plan members will receive benefits based on the length of service and on the average of annualized earnings during the highest five consecutive years prior to retirement, termination, or death. The College makes contributions to the Plan equal to those of the employees. Contribution rates are set by the Plan's governors to ensure the long-term viability of the Plan.

Pension assets consist of investment grade securities. Market and credit risk on these securities are managed by the Plan by placing Plan assets in trust and through the Plan investment policy.

Any pension surplus or deficit is a joint responsibility of the members and employers and may affect future contribution rates. The College does not recognize any share of the Plan's pension surplus or deficit as insufficient information is available to identify the College's share of the underlying pension assets and liabilities. The most recent actuarial valuation filed with pension regulators as at January 1, 2016 indicated an actuarial surplus of \$1.2 billion (2015 - \$773 million), reflecting in the plan's 8.1% net return for 2015.

Contributions to the Plan made during the year by the College on behalf of its employees amounted to \$14,064,034 (2015 - \$13,643,902) and are included in salaries and benefits in the statement of operations.

### b) Post-employment benefits

The College provides extended health care, dental insurance and life insurance benefits to certain of its employees under a multi-employer plan under CAAT. This coverage may be extended to the post-employment period. The most recent actuarial valuation of post-employment benefits was completed by the Plan's Actuary as at January 1, 2014, and was extrapolated for accounting purposes to March 31, 2015 and March 31, 2016.

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The College recognizes as expense for current services the amount of its required contribution in a given year and the change in the accrued benefit liability in the year.

Notes to the consolidated financial statements March 31, 2016

### 11. Employee benefits plans (continued)

### b) Post-employment benefits (continued)

The significant actuarial assumptions adopted in estimating the College's accrued benefit liability are as follows:

|   | 2016           | 2015           |
|---|----------------|----------------|
|   | %              | %              |
| Discount rate                               | 1.7%           | 1.6%           |
| Dental benefits cost and premium escalation | 4.0%           | 4.0%           |
| Medical benefits cost escalation            |                |                |
| Hospital and other medical                  | 4.0%           | 4.0%           |
| Vision/hearing                              | 4.0%           | 4.0%           |
| Drugs                                       | 8.5% in 2016   | 9.0% in 2014   |
|   | decreasing to  | decreasing to  |
|   | 4.0% by 2034   | 4.0% by 2034   |
| Medical premium escalation                  | 7.15% in 2016  | 7.5% in 2014   |
| ·   | decreasing to  | decreasing to  |
|   | 4.0% by 2034   | 4.0% by 2034   |
| Expected return on assets                   | 1.1% per annum | 1.4% per annum |

The composition of the vacation, sick leave and post-employment net asset deficiency is as follows:

|                          | 2016       | 2015       |
|--------------------------|------------|------------|
|                          | \$         | \$         |
| Post-employment benefits | 3,321,263  | 3,438,627  |
| Vacation                 | 9,535,002  | 9,397,331  |
| Sick leave               | 5,884,000  | 6,138,000  |
|                          | 18,740,265 | 18,973,958 |

The employee future benefit liability change for the year ended March 31, 2016 is a decrease of \$233,693. (2015 - increase of 76,965). This amount is comprised of:

|  | 2016      | 2015      |
|--|-----------|-----------|
|  | \$        | \$        |
| Current year service cost                            | 435,000   | 479,000   |
| Interest expense on accrued benefit obligation       | 110,000   | 178,000   |
| Amortization of actuarial loss                       | (67,000)  | (117,000) |
| Benefit payments made by the College during the year | (711,693) | (463,035) |
|  | (233,693) | 76,965    |

Notes to the consolidated financial statements March 31, 2016

### 12. Deferred capital contributions

Deferred capital contributions represent the unamortized amount of donations and grants received for the purchase and construction of capital assets. Investment income earned on government contributions received is also included in deferred capital contributions. The amortization of the deferred capital contributions is recorded as revenue in the statement of operations.

In 2005, the Algonquin College Foundation launched a building campaign to raise \$2 million for the construction of the Automotive Technology Trades Centre. Construction of the Automotive Technology Trades Centre was completed in 2007; however, pledges continue to be received. Total cumulative contributions received up to March 31, 2016 amounted to \$673,244 (2015 - \$665,744).

In 2008, the Foundation launched building campaigns to raise \$7 million for the construction of the Algonquin Centre for Construction Excellence, \$2.5 million for the relocation of the Pembroke campus, and \$1 million for the expansion of the Perth campus. Construction of the Algonquin Centre for Construction Excellence, the new Pembroke campus, and the expansion of the Perth campus are now complete. Total cumulative contributions received up to March 31, 2016 amounted to \$9,371,411 (2015 - \$8,727,763).

The changes in the deferred capital contributions balance are as follows:

|   | 2016        | 2015        |
|---|-------------|-------------|
|   | \$          | \$          |
| Balance, beginning of year  | 155,689,259 | 161,604,124 |
| Less amortization of deferred capital contributions                       | (7,784,343) | (8,232,932) |
| Amounts relating to a decrease in deferred capital contributions          |             |             |
| Students' Association contributions to the Student Commons constru        | (2,930,847) | -           |
| Students' Association contributions to the Pembroke campus constru        | (481,230)   | -           |
| Less deferred capital contributions on disposal of buildings (Note 18)    | -           | (401,815)   |
|   | 144,492,839 | 152,969,377 |
| Add capital contributions received: Industry and Individual contributions |             |             |
| Automotive Technology Trades Centre                                       | 7,500       | 10,000      |
| Algonquin Centre for Construction Excellence                              | 490,142     | 718,356     |
| Pembroke campus relocation  | 146,207     | 164,980     |
| Perth campus expansion  | 7,299       | 41,900      |
| Government contributions  |             |             |
| Other capital projects  | 599,350     | 1,695,146   |
| Contributions received before donated equipment                           | 1,250,498   | 2,630,382   |
| Donated equipment   | 380,498     | 89,500      |
|   | 1,630,996   | 2,719,882   |
| Balance, end of year  | 146,123,835 | 155,689,259 |

Notes to the consolidated financial statements March 31, 2016

### 13 Commitments, guarantees and contingencies

### Commitments

The College has committed to make the following future minimum payments under various vehicle, premises rental, equipment leases, and subscription agreements:

|      | \$        |
|------|-----------|
| 2017 | 1,259,127 |
| 2018 | 1,187,472 |
| 2019 | 1,156,113 |
|      | 3,602,712 |

### Letters of credit

The College is contingently liable under letters of credit amounting to \$17,942,154 (March 31, 2015 - \$15,198,252), which have been issued in the normal course of business. The increase from the prior year is due primarily to an increase in the Algonquin College - Saudi Arabia's Jazan campus advance payment bond over the 2015 value, and due to a deterioration of the Canadian dollar value against the Saudi Riyal (both the performance bond and the advance payment bond are denominated in the Saudi currency).

### Guarantees

In the normal course of business, the College has entered into lease agreements for premises and equipment. It is common in such commercial lease transactions for the College, as the lessee, to agree to indemnify the lessor's liabilities that may arise from the use of the leased assets. The maximum amount potentially payable under the foregoing indemnities cannot be reasonably estimated. The College has liability insurance that relates to the indemnifications described above.

### Contingencies

The College is involved with pending litigation and claims which arise in the normal course of operations. In the opinion of the administration, any liability that may arise from such contingencies would not have a significant adverse effect on the consolidated financial statements of the College.

### 14. Investment in capital assets

The investment in capital assets consists of the following:

|   | 2016          | 2015          |
|---|---------------|---------------|
|   | \$            | \$            |
| Capital assets Less amounts financed by         | 256,798,932   | 266,177,867   |
| Deferred capital contributions - used (Note 12) | (146,123,835) | (155,689,259) |
| Long-term debt                                  | (53,959,687)  | (56,558,486)  |
|   | 56,715,410    | 53,930,122    |

Notes to the consolidated financial statements March 31, 2016

### 14. Investment in capital assets (continued)

The net change in investment in capital assets is calculated as follows:

|  | 2016         | 2015         |
|--|--------------|--------------|
|  | \$           | \$           |
|  |              |              |
| Capital asset additions  |              |              |
| Total additions  | 5,221,196    | 10,748,743   |
| Less   |              |              |
| Donated equipment  | (380,498)    | (89,500)     |
| Additions net of donated equipment                               | 4,840,698    | 10,659,243   |
| Less   |              |              |
| Building/construction in progress financed with donations        | (651,148)    | (935,236)    |
| Other capital assets financed with capital contributions         | (599,350)    | (1,695,146)  |
| Capital assets purchased with College funds                      | 3,590,200    | 8,028,861    |
| External financing   |              |              |
| Decrease in long-term debt                                       | 2,598,799    | 2,449,163    |
| Amortization of defered capital contributions                    | 7,784,343    | 8,232,932    |
| Amortization of capital assets                                   | (14,564,685) | (15,048,101) |
| Write-off of capital assets                                      | (35,446)     | (14,674)     |
| Amounts relating to a decrease in deferred capital contributions |              |              |
| Students' Association contributions to                           |              |              |
| the Student Commons construction                                 | 2,930,847    | -            |
| Students' Association contributions to                           |              |              |
| the Pembroke campus construction                                 | 481,230      | -            |
| Amounts relating to the sale of the former Pembroke campus       | ,            |              |
| Net book value of buildings                                      | -            | (923,897)    |
| Deferred capital contributions                                   | -            | 401,815      |
| Net change in investment in capital assets                       | 2,785,288    | 3,126,099    |

### 15. Capital disclosures

### Capital

The College considers its operating capital to consist of long-term debt including the interest rate swaps, net assets invested in capital assets, internally restricted net assets, and unrestricted net assets. The College's overall objective for its capital is to fund capital assets, future projects, and ongoing operations. The College manages its capital by appropriating amounts to internally restricted net assets for anticipated future projects, contingencies, and other capital requirements as disclosed below.

The College also considers its endowments, as disclosed in Note 7 as part of its capital. The College's objective with regard to endowments is to grow the endowment principal and maximize investment income to increase funding for student aid.

The College may not incur an accumulated deficit without the approval of the Minister of Training, Colleges and Universities of Ontario. The College would be required to eliminate any accumulated deficit within a prescribed period of time.

The College is not subject to any other externally imposed capital requirements and its approach to capital management remains unchanged from the prior year.

Notes to the consolidated financial statements March 31, 2016

### 15. Capital disclosures (continued)

Internally restricted net assets

Internally restricted net assets are funds restricted by the College for future projects to improve and invest in the College's campus facilities, information systems, equipment, programs, student aid, and employee retraining.

Internally restricted net assets consist of the following:

|                                 | 2016       | 2015       |
|---------------------------------|------------|------------|
|                                 | \$         | \$         |
| Appropriations                  | 250,000    | 250,000    |
| Specific reserves               |            |            |
| Other projects and initiatives  | 29,840,775 | 24,669,157 |
| Ancillary services reserve fund | 5,755,886  | 5,525,008  |
| Contingency reserve fund        | 8,127,000  | 7,773,000  |
| Employment stabilization funds  | 546,566    | 539,635    |
| Other student aid               | 616        | 27,013     |
| Reserve fund                    |            |            |
| Future capital expansion        | 31,223,098 | 28,263,320 |
| Balance, end of year            | 75,743,941 | 67,047,133 |

### 16. Financial instruments

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The College is exposed to interest rate risk with respect to its interest-bearing investments, long-term debt and interest rate swaps.

As at March 31, 2016, a 1% increase in nominal interest rates would result in a decline of investments of approximately \$605,751 (March 31, 2015 - \$764,430) and an appreciation of the interest rate swap's fair value of approximately \$2,353,412 (March 31, 2015 - \$2,684,259). Conversely, a 1% decrease in nominal interest rates would result in an increase of investments of approximately \$586,881 (March 31, 2015 - \$778,749), and a decrease of the interest rate swap's fair value of approximately \$2,548,247 (March 31, 2015 - \$2,712,096). These amounts do not include other variables such as convexity.

### Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The College is exposed to price risk with respect to its equity investments.

As at March 31, 2016, a 5% increase in price would result in an increase of endowment assets of approximately \$629,368 (March 31, 2015 - \$733,751).

### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The College believes that it is not exposed to significant currency risks arising from its financial instruments.

Notes to the consolidated financial statements March 31, 2016

### 16. Financial instruments (continued)

### Credit risk

Credit risk arises from the potential that a counterparty to an investment will fail to perform its obligations. The College is exposed to credit risk on its accounts receivable and its investments. The maximum exposure to credit risk is the carrying value reported in the consolidated statement of financial position. Credit exposure is minimized by dealing mostly with creditworthy counterparties such as government agencies and public companies. The College also enforces approved collection policies for student accounts.

Concentrations of accounts receivable are described in Note 4. Credit risk on endowment investments is also mitigated by the College's investment policy as described in Note 7. Primary credit portfolio concentrations on investments are detailed in Notes 3 and 7.

### Liquidity risk

Liquidity risk is the risk that the College will not be able to meet all cash flow obligations as they come due. The College mitigates this risk by monitoring cash activities and expected outflows through extensive budgeting and cash flow analysis. The College has the following financial liabilities as at March 31, 2016:

|  | Net book   |            |           | 2019       |
|--|------------|------------|-----------|------------|
|  | value      | 2017       | 2018      | and after  |
|  | \$         | \$         | \$        | \$         |
| Accounts payable and accrued liabilities Accrued salaries and employee | 19,562,800 | 19,562,800 | -         | -          |
| deduction payable  | 7,968,680  | 7,968,680  | -         | -          |
| Long-term debt   | 53,959,687 | 2,757,892  | 2,927,055 | 48,274,740 |
| Interest rate swaps  | 10,611,480 | -          | -         | 10,611,480 |
|  | 92,102,647 | 30,289,372 | 2,927,055 | 58,886,220 |

### Fair values

The carrying values of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, accrued salaries and employee deductions payable, approximate their fair value due to the relatively short periods to maturity of the instruments.

The carrying value of long-term debt including the interest rate swaps approximates fair value.

### Fair value hierarchy

Financial instruments are grouped into Levels 1 to 3 based on the degree to which fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included
  within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly
  (i.e., derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Notes to the consolidated financial statements March 31, 2016

### 16. Financial instruments (continued)

Fair value hierarchy (continued)

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

The following table presents the financial instruments recorded at fair value in the statement of financial position, classified using the fair value hierarchy described above:

|                        |            |            |         | 2016        |
|------------------------|------------|------------|---------|-------------|
|                        | Level 1    | Level 2    | Level 3 | Total       |
|                        | \$         | \$         | \$      | \$          |
| Cash                   | 28,367,426 | -          | -       | 28,367,426  |
| Short-term investments | -          | 39,274,361 | -       | 39,274,361  |
| Long-term investments  | 1,284,354  | 34,495,805 | -       | 35,780,159  |
| Endowment assets       | 14,048,507 | 8,747,242  | -       | 22,795,749  |
| Interest rate swaps    | -          | 10,611,480 | -       | 10,611,480  |
|                        | 43,700,287 | 93,128,888 | -       | 136,829,175 |

|                        |            |            |         | 2015        |
|------------------------|------------|------------|---------|-------------|
|                        | Level 1    | Level 2    | Level 3 | Total       |
|                        | \$         | \$         | \$      | \$          |
| Cash                   | 31,597,770 | -          | -       | 31,597,770  |
| Short-term investments | -          | 19,775,086 | -       | 19,775,086  |
| Long-term investments  | 552,547    | 40,212,261 | -       | 40,764,808  |
| Endowment assets       | 15,577,804 | 9,129,860  | -       | 24,707,664  |
| Interest rate swaps    | -          | 11,444,225 | -       | 11,444,225  |
|                        | 47,728,121 | 80,561,432 | -       | 128,289,553 |

### 17. Changes in non-cash operating working capital items

|                                  | 2016        | 2015        |
|----------------------------------|-------------|-------------|
|                                  | \$          | \$          |
| Increase in accounts receivable  | (4,308,550) | (4,653,197) |
| Decrease (increase) in inventory | 221,647     | (8,385)     |
| Increase in prepaid expenses     | (96,302)    | (1,312,658) |
| Increase in accounts payable and |             |             |
| accrued liabilities              | 1,794,635   | 3,237,263   |
| Increase in accrued salaries and |             |             |
| employee deduction payable       | 1,630,709   | 552,608     |
| Increase in deferred revenue     | 2,246,897   | 2,299,857   |
|                                  | 1,489,036   | 115,488     |

Notes to the consolidated financial statements March 31, 2016

### 18. Sale of former Pembroke campus

Effective June 19, 2014, the College completed the sale of the former Pembroke campus.

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| Gross proceeds on disposal                      | 1,500,000 |
|---|-----------|
| Less sale related expenses                      | (62,046)  |
| Net proceeds on disposal                        | 1,437,954 |
| Unamortized capital asset                       | 923,897   |
| Less unamortized deferred capital contributions | (401,815) |
| Net investment in disposed capital assets       | 522,082   |
| Gain on sale of asset                           | 915,872   |

### 19. Comparative figures

Certain comparative figures have been reclassified to conform with the current year's presentation.

### The Algonquin College of

Applied Arts and Technology
Supplementary information - Revenue - Schedule A
year ended March 31, 2016

|  | 2016        | 2015        |
|--|-------------|-------------|
|  | \$          | \$          |
| Grants and reimbursements:                               |             |             |
| Post secondary activity                                  | 103,697,888 | 96,529,013  |
| Apprentice programs                                      | 5,262,164   | 5,116,203   |
| Special bursaries  | 1,698,026   | 1,590,396   |
|  | 110,658,078 | 103,235,612 |
| Student tuition fees:                                    |             |             |
| Full-time post secondary                                 | 81,475,027  | 79,705,885  |
| Full-time non-funded                                     | 1,633,705   | 2,058,795   |
| Part-time  | 11,312,317  | 10,651,017  |
| Adult training   | 1,185,438   | 1,141,146   |
| Student information technology and                       |             | , ,         |
| mobile computing fee                                     | 9,135,510   | 8,838,346   |
| •  | 104,741,997 | 102,395,189 |
|  |             |             |
| Contract educational services:                           |             |             |
| Provincially funded programs                             | 17,426,355  | 16,166,480  |
| International programs                                   | 954,340     | 1,137,440   |
| Corporate and other programs                             | 13,601,195  | 14,021,108  |
|  | 31,981,890  | 31,325,028  |
| Ancillary operations (Schedule B)                        | 35,616,376  | 34,542,049  |
| Other:   |             |             |
| Early Learning Centre                                    | 974,464     | 931,447     |
| Student ancillary fees                                   | 6,034,363   | 5,733,076   |
| Investment income  | 1,232,571   | 2,099,366   |
| Investment gain (loss) Algonquin College - Saudi Arabia  | (1,371,528) | 767,147     |
| Foreign currency translation adjustment                  | (66,104)    | (127,437)   |
| Miscellaneous  | 8,948,715   | 8,550,291   |
|  | 15,752,481  | 17,953,890  |
| Amortization of deferred capital contributions (Note 12) | 7,784,343   | 8,232,932   |
| Total revenue  | 306,535,165 | 297,684,700 |

### The Algonquin College of

Applied Arts and Technology
Supplementary information - Ancillary operations summary - Schedule B year ended March 31, 2016

|                     |            |             |             |            |             |             | Contribution | 2010           |
|---------------------|------------|-------------|-------------|------------|-------------|-------------|--------------|----------------|
|                     |            |             |             |            |             |             | including    | Contributio    |
|                     | Gross      | Internal    |             |            | Internal    | Net         | internal     | net of interna |
|                     | revenue    | revenue     | Net revenue | Expenses   | expenses    | expenses    | transactions | transaction    |
|                     | \$         | \$          | \$          | \$         | \$          | \$          | \$           | transactions   |
|                     | 40.000.040 | (545.450)   | 0.540.000   | 0.747.440  | (545.450)   | 0.004.004   | =44.400      | =44.40         |
| Food services       | 10,028,242 | (515,179)   | 9,513,063   | 9,517,140  | (515,179)   | 9,001,961   | 511,102      | 511,102        |
| Bookstore           | 15,707,903 | (3,534,453) | 12,173,450  | 14,623,094 | (3,290,359) | 11,332,735  | 1,084,809    | 840,71         |
| Parking and lockers | 4,669,481  | (471,745)   | 4,197,736   | 1,361,680  | (137,567)   | 1,224,113   | 3,307,801    | 2,973,623      |
| Publishing centre   | 1,785,302  | (1,596,302) | 189,000     | 1,478,065  | (1,321,590) | 156,475     | 307,237      | 32,525         |
| Residence           | 9,429,517  | -           | 9,429,517   | 7,802,439  | -           | 7,802,439   | 1,627,078    | 1,627,078      |
| Director's office   | 113,610    | -           | 113,610     | 987,641    | -           | 987,641     | (874,031)    | (874,03        |
| Overhead allocation | -          | _           | -           | -          | (1,739,805) | (1,739,805) | -            | 1,739,80       |
| Total               | 41,734,055 | (6,117,679) | 35,616,376  | 35,770,059 | (7,004,500) | 28,765,559  | 5,963,996    | 6,850,81       |
|                     |            |             |             |            |             |             |              | 201            |
|                     |            |             |             |            |             |             | Contribution |                |
|                     |            |             |             |            |             |             | including    | Contributio    |
|                     | Gross      | Internal    |             |            | Internal    | Net         | internal     | net of interna |
|                     | revenue    | revenue     | Net revenue | Expenses   | expenses    | expenses    | transactions | transaction    |
|                     | \$         | \$          | \$          | \$         | \$          | \$          | \$           |                |
| Food services       | 9,949,464  | (469,968)   | 9,479,496   | 9,430,810  | (469,968)   | 8,960,842   | 518,654      | 518,654        |
| Bookstore           | 15,255,652 | (3,632,430) | 11,623,222  | 14,519,116 | (3,457,058) | 11,062,058  | 736,536      | 561,16         |
| Parking and lockers | 4,606,842  | (455,024)   | 4,151,818   | 1,397,172  | (138,001)   | 1,259,171   | 3,209,670    | 2,892,64       |
| Publishing centre   | 1,795,053  | (1,583,598) | 211,455     | 1,570,596  | (1,385,582) | 185,014     | 224,457      | 26,44          |
| Residence           | 9,065,934  | -           | 9,065,934   | 7,654,915  | -           | 7,654,915   | 1,411,019    | 1,411,019      |
| Director's office   | 10,124     | -           | 10,124      | 592,900    | -           | 592,900     | (582,776)    | (582,770       |
| Overhead allocation | -          | _           | _           | _          | (1,722,576) | (1,722,576) | _            | 1,722,57       |
| Total               | 40,683,069 | (6,141,020) | 34,542,049  | 35,165,509 | (7,173,185) | 27,992,324  | 5,517,560    | 6,549,725      |

See accompanying notes to the consolidated financial statements.